

March 23, 2023

# business expo WEST

OUR PURPOSE IS  
KEY IN 2023!



WEST PORTLAND'S ANNUAL B2B BUSINESS EVENT | [BIZEXPOWEST.COM](http://BIZEXPOWEST.COM)



## 2023 Program Guide

March 23, 2023

# business expo WEST



## OUR PURPOSE IS KEY IN 2023!



BESTHQ.NET



BESTHQ COMMUNITY



WWW.BESTHQ.NET

Welcome and thank you for joining us for Business Expo West 2023!

Whether you are joining livestream or in-person, we salute YOU and the important work you do while seeking and supporting purpose-driven, community-centric enterprise development. Thank you for joining like-minded individuals with the BESThq and Washington County Chamber of Commerce community as we elevate our partners and support them as they navigate, collaborate, and thrive. As people for others, get connected, journey together and go make a difference while remembering that our purpose is always key for a better tomorrow.

All our best, Ron White | BESThq Deanna Palm | Washington County Chamber of Commerce

2023  
PURPOSEFUL  
PROJECTS





## GIVEAWAY PRIZES!

Enter to win by registering for Business Expo West either online or in person



## SCHEDULE: SPEAKERS, NETWORKING, & ACTIVITIES

9:30 AM

Early Arrivals: Early Breakout Room Networking Begins

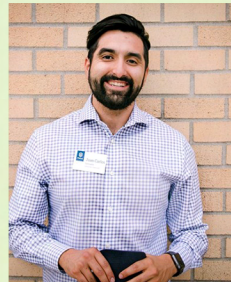
10 AM

Expo Kickoff & Special Guests

10 AM to 2 PM

Quadruple Bottom Line Expo Networking

- Speakers, Spotlights, and Giveaways (Top of each hour)



Cheryl Myers | Oregon Deputy Secretary of State

Tyrone Henry | DEI Lead, Energy Trust of Oregon

Juan Carlos Gonzalez | Metro Councilor



Steve Krautscheid | OHSU Community Outreach & Engagement

LaTosha Wilson | Hip Hop HIITs

2 to 3 PM

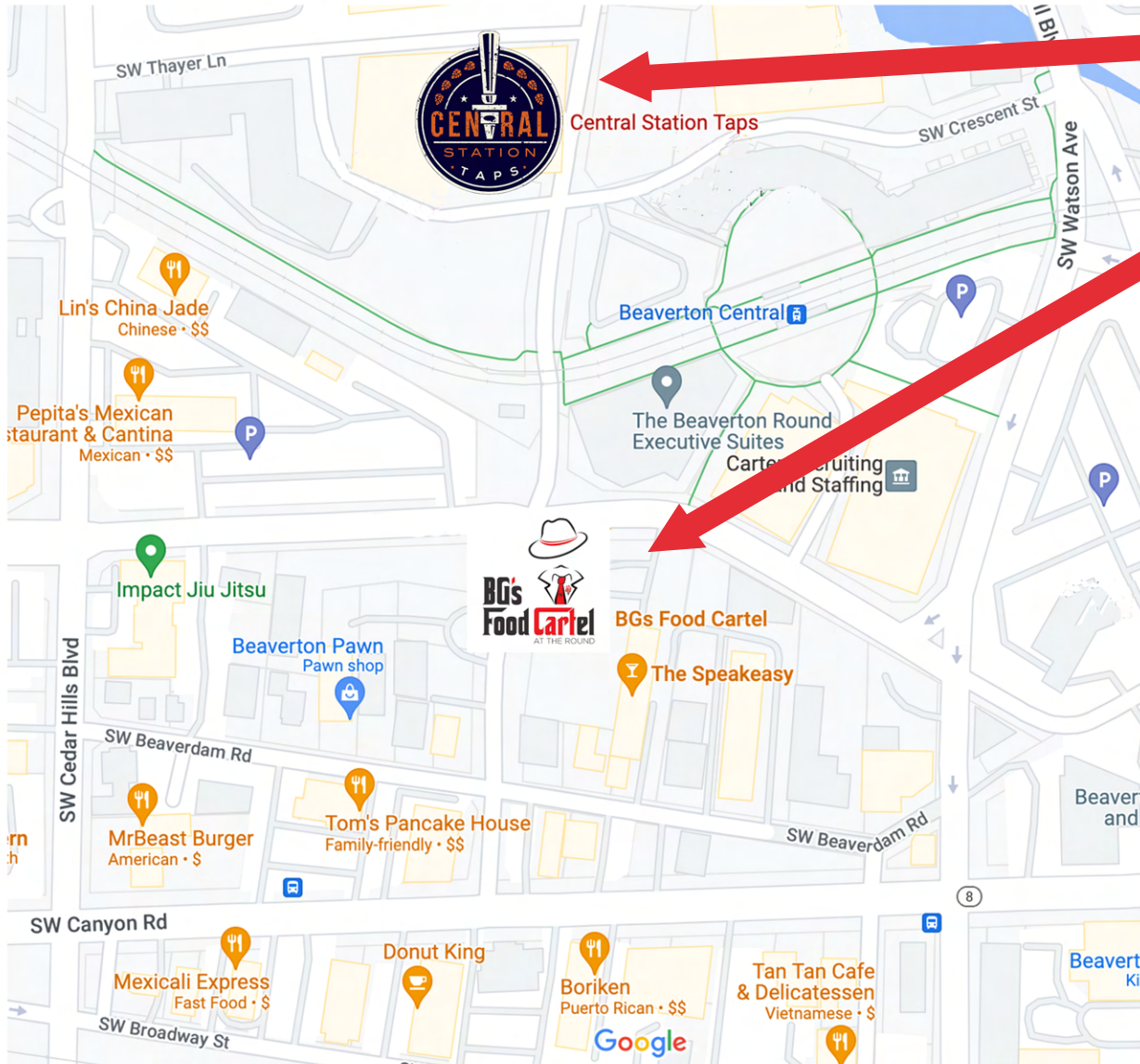
Expo Wrap, Followed by Sponsor-Led Technical Workshops

4 PM

After Party (No Host)

- Central Station Taps
- BG Food Cartel food carts

# Join Us At The After Party!



Central Station Taps  
3925 SW Rose Biggi Ave  
Beaverton, OR 97005

BG's Food Cartel  
4250 SW Rose Biggi Ave  
Beaverton, OR 97005

The Beaverton After Party  
will be at Central Station  
Taps starting at 4 PM.

For those wanting food to  
go with their beer, we  
encourage people to pop  
over to the BG Food Cartel  
food carts that are two  
blocks south of Central  
Station Taps, get some food  
to-go, and bring it back to  
Central Station Taps.





BESThq Vision: With a focus on relationship, empowerment and inclusion, BESThq shall be recognized as a regional business community leader of Quadruple bottom-line enterprise development: people, planet, profit, purpose.

### Stay Connected



Join the  
Besthq Community



Follow  
BESThq.net



Visit Us!  
[www.BESThq.net](http://www.BESThq.net)

SAVE  
THE  
DATE

business expo  
**WEST** ←

**April 11, 2024**

### Special Thanks to:

**Events Announcer (emeritus)** – Todd Kimball

**Event Reporter** – James Autry for spotlight from the floor

**Box lunches** – Epicurean, Caterer at Tektronix

**Food** – The Anitijitos House, Lo Mejor de la Pizza, La Popular

**Coffee Service** begins at 8:30am - Chris Cakes

**Photographer** – Diego Diaz, Diego Diaz Photography

**Music** – Hip Hop HIITS & The Beat Goes On

**Event Graphic Design & Advertising** – Tracey Mason & Jen Little

**Video & Event Production** – Erik Schultz, Paper Flames

**Event Management** – BESThq and Washington County Chamber

**Promotions & Committee Team** – Todd Kimball, James Autry, Mike Irinaga, 104.1 The Fish & Salem Media Group, BBSI, OAME, SBDC, SBA, Washington County Chamber, Matt Rutter, Tracy Fisher, George Karos, Dara Schumacher, Juanita “JJ” Jones, Gary Chiaravalli

**Wayfinding Signage** – ICON 3D & Cory Lucas

**Check-in** - Washington County Chamber Team

**Volunteers** – Washington County Chamber Team, BBSI

**Event Communications and Website** – Tracey Mason, Jen Little, and Kristin Pintarich

**Reception and Box Lunches** – La Popular & Epicurean

**After Party** – Central Station Taps, Denise Stewart

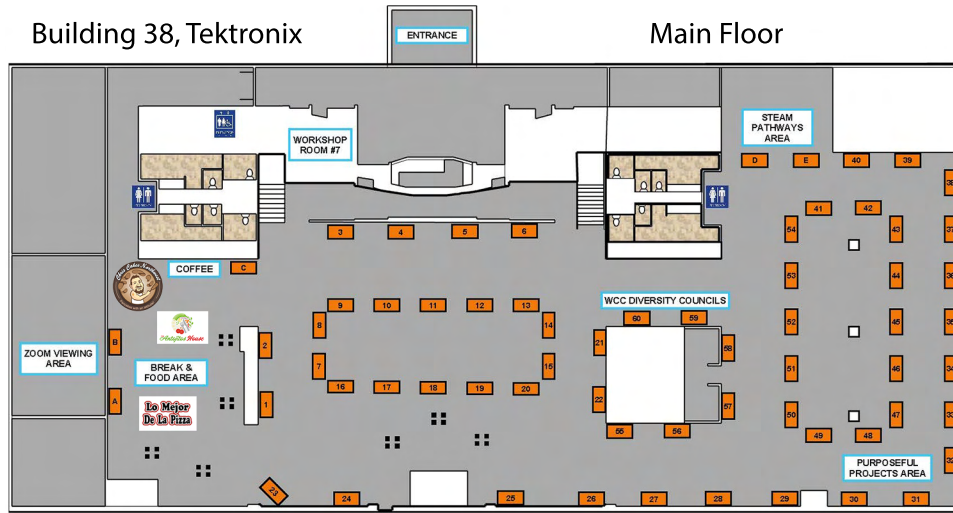
**Giveaway Prizes** – Hillsboro Hops Tickets, Timbers Tickets, Salem Media - FishFest Ticket

**Event Host Partners** – Tektronix, STEAM Pathways Center

**Event Operations** – Luis Lopez

# Building 38, Tektronix

## Main Floor



| COMPANY   | TABLE #           | COMPANY                                       | TABLE # | WORKSHOPS (2 PM to 3 PM)   | ROOM # |
|---|-------------------|---|---------|--|--------|
| BBSI - Barrett Business Services, Inc.          | 25                | OR Association of Minority Entrepreneurs      | 40      | "Veteran Business and Workforce Solutions"   | 1      |
| BESThq  | 23                | OR Dept. of Human Services/OHA                | 26      | U.S. Small Business Administration (SBA) & WCCC Veteran's Advisory Council           |        |
| Birch Community Services                        | 33                | OR Dept. of Transportation                    | 1       |  |        |
| Business Diversity Institute                    | 3                 | Paper Flames                                  | E       |  |        |
| Bytagig and Your Virtual Office                 | 11                | PBDG Foundation                               | 4       | "Understanding Implicit Bias and Inclusive Communications"                           | 2      |
| Casa Esperanza                                  | 31                | PDX CRN                                       | 47      | WCCC Diversity Councils  |        |
| Central Station Taps                            | E                 | Port of Portland                              | 36      |  |        |
| Cert. Office for Business Inclusion & Diversity | 38                | PCC Office of Planning & Capital Construction | 17      |  |        |
| Chiro One Hillsboro Wellness Center             | 50                | PRMG  | 51      | "Commercial Contractor Pricing and Proposals"  | 3      |
| Chris Cakes (coffee)                            | C                 | Resilience Painting                           | 44      | Contractor Plan Center & BESThq  |        |
| City of Hillsboro                               | 12                | Salem Media Group / 104.1 The Fish            | 27      |  |        |
| City of Portland                                | 21                | Sales Xceleration                             | 6       |  |        |
| Color Map Painting and Remodeling               | 13                | SBDC, Portland Community College              | 19      | "Soluciones de Negocios – Business Solutions"  | 4      |
| Contractor Plan Center                          | 16                | SCORE (Portland)                              | 45      | WCCC Latino Business Advisory Council & LatinoBuilt                                  |        |
| Diego Diaz Photography                          | E                 | Serving Our Neighbors (SON)                   | E       | (workshop will be in both Spanish and English)                                       |        |
| Energy Trust of Oregon                          | 10                | Skanska USA                                   | 52      |  |        |
| Fulcrum Construction                            | 22                | Small Business Administration                 | 42      | "Employment Programs to Enhance Your Bottom Line"                                    | 5      |
| Garage Force                                    | 28                | Small Business Utility Advocates (SBUA)       | 30      | Oregon Department of Human Services (ODHS) and Barrett Business Services Inc. (BBSI) |        |
| Generator Consulting                            | 18                | Specialty Cleaning & Maintenance              | 46      |  |        |
| Hoffman Construction                            | 2                 | SQ Merchant Services                          | 43      |  |        |
| Hoffman Skanska JV                              | 35                | STEAM Pathways (BESThq)                       | D       | "Working with Public Agencies & Proposal Best Practices"                             | 6      |
| Icon 3D   | 54                | Sterling Pacific Roofing & Waterproofing      | 34      | Oregon Department of Administrative Services & BESThq                                |        |
| JE Dunn   | 39                | Stewart Marketing Group                       | 58      |  |        |
| Kingdom Living                                  | 56                | Summit Bank                                   | 14      |  |        |
| KP Services                                     | E                 | Tektronix                                     | E       | "Identifying Purpose in Your Work"   | 7      |
| La Popular                                      | Sponsor Reception | The Antojitos House                           | A       | Kingdom Living   |        |
| LandCare  | 8                 | The Beat Goes On Marching Band                | E       |  |        |
| LatinoBuilt Association                         | 7                 | Upward Bound                                  | 48      |  |        |
| LMC Construction                                | 20                | Verde Builds                                  | 32      |  |        |
| Lo Mejor De la Pizza                            | B                 | VetREST                                       | 29      |  |        |
| Metro   | 53                | Washington County                             | 9       |  |        |
| Micro Enterprise Services of Oregon (Meso)      | 15                | Washington County Chamber Diversity Councils  | 59/60   |  |        |
| NWR Construction                                | 5                 | Washington County Chamber of Commerce         | 24      |  |        |
| Office of Small Business Assistance             | 37                | Worship 24/7                                  | 55      |  |        |



**W**e have programs to assist you if you are an:

- Emerging Small Business
- Disadvantaged Business Enterprise
- Woman-Owned Business
- Minority-Owned Business

Call us. ODOT's Office of Civil Rights, Workforce Development and Small Business Support (503) 986-4350

**Want to build your small business?**

*The Oregon Department of Transportation is committed to helping Oregon small businesses thrive.*

*Our programs offer training, mentorships and critical guidance on how to work with state government. Find out more... and start growing your business today!*



**Office of Civil Rights**  
Resources for Equity and Opportunity  
in Oregon Transportation





**PROUDLY SUPPORTING OUR  
SUBCONTRACTING COMMUNITY**





**KEYNOTE**  
**MARY J. MORTON**  
MJM Coaching



**KAREN NATZEL**  
K Communications



**NATHAN**  
**WEBSTER**  
NDUB



**SAMANTHA**  
**JORDAN**  
Emerick Construction



ENGAGE • ELEVATE • EMPOWER



**BUSINESS**  
**LEADERSHIP**  
**RECHARGE**

**BUILD2LAST**

**APRIL**  
**26-28**  
**2023**

JOIN US AT CHINOOK WINDS CASINO RESORT IN LINCOLN CITY

*The BDI Business Leadership Recharge provides cutting edge entrepreneurial training for certified DBE, MBE, WBE (& ESBs as space permits) desiring to take their organization to the next level. Visit our website for details, [www.bdiweb.org](http://www.bdiweb.org)*



Professional Business Development Group (PBDG) provides technical assistance to minority and women owned firms working in the fields of construction, engineering, and architecture and those seeking to open their own businesses in the construction industry.

## SERVICES

- One-on-one Business Advising
- Business readiness, planning, and assessments
- Construction Education
- COBID certification and government contracting support
- Advanced Support in the following areas: Estimating, Bidding, Bonding, Accounting, Operations, and Mentorship.
- Networking & Business Development opportunities

## CONTACT

- Phone: (971) 314-9840
- Email: [counselor@pbdgweb.com](mailto:counselor@pbdgweb.com)
- Website: <https://pbdgweb.com/training-center>



Services Statewide



Services Available in  
English, Spanish, Arabic &  
Yoruba





# Take My Free Sales Agility Assessment

Gain a snapshot of how your sales team is doing, and receive a custom report with tips on how to address key sales infrastructure issues.

## Do You Have a Solid Sales Infrastructure?

*If any of these sound familiar, start by taking the Sales Agility Assessment.*

- ▶ Stagnant or declining sales
- ▶ A revolving door of salespeople
- ▶ Lack of salesperson expectations and accountability
- ▶ Uncertain future revenue
- ▶ Compensation plans that don't incent the right behavior
- ▶ Lack of a repeatable sales process
- ▶ Difficulty gaining new business and diversifying

## Ready for Tangible Steps for Improvement?

*Receive recommendations in the 4 key areas of sales, including:*

- ▶ Sales Strategy
- ▶ Performance Management
- ▶ Sales Methodology
- ▶ Organization and Talent

**Taking the Sales Agility Assessment is a great starting point for improving your current sales performance. Get started today:**



Take the **FREE** [Sales](#) Agility Assessment



Receive a Report with Steps for Improvement



Work [with](#) Me to Make Improvements







**JOIN US | ÚNETE A NOSOTROS | [info@latinobuilt.org](mailto:info@latinobuilt.org) | 503-969-7542**

*LatinoBuilt (LB) is a trade association for Latino Contractors. A 501c(6) nonprofit whose primary purpose is to support and empower Latino-owned businesses in construction.*

**MISSION** | To improve opportunities in construction for Latino-owned businesses in Oregon.

**VISION** | To build a community that empowers and supports the voices of Latino-owned businesses in their efforts to overcome barriers, develop capacity, promote and enrich lives.

**WE WELCOME** Latino Contractors and any business, organization, or agency that shares our values and is committed to building a community that supports the growth of Latino-Owned businesses in Oregon.

**Bienvenidos** los contratistas Latinos y cual quiere otro negocio, organización o agencia que comparta nuestros valores y este comprometido a construir una comunidad que apoya el crecimiento de Negocios Latinos en Oregon.



## MEMBERSHIP OPTIONS

Ofrece 4 niveles de membresía

**COMPAÑERO** | Start-up: less than 3 years in business

**COMPADRES** | Small Business Membership

**COLEGAS** | Non-Profit Associate Membership

**PADRINOS** | Corporate, GC's and Public Agency Membership

Visit our website for more details. | Visite nuestra pagina de web para mas detalles y información.

**[WWW.LATINO BUILT.ORG](http://WWW.LATINO BUILT.ORG)**



MEMBERS ATTENDING A TRAINING.

# LandCare



# Washington County is Open for Business

Register for Opportunities at:  
[www.WashCoPurch.com/biz](http://www.WashCoPurch.com/biz)

155 N. First Avenue,  
MS 20 / MS 28  
Hillsboro, OR 97124

Procurement:  
503-846-8737

Supplier Diversity Coordinator:  
503-846-8305

**Dedicated to  
Equity  
In Contracting**







## BECOME AN ENERGY TRUST TRADE ALLY AND BRING ENERGY EFFICIENCY FUNDING TO YOUR CUSTOMERS

Trade allies who actively engage with Energy Trust of Oregon programs can enjoy happier customers—resulting in customer referrals that support your business. Take advantage of the benefits:

- Cash incentives for customers
- Seasonal promotions and bonuses to help you turn leads into sales
- A vote of confidence from a brand customers trust
- Marketing and training support and reimbursement
- Free education and technical assistance
- Promotion that helps you stand out from the crowd

Learn more at **[www.energytrust.org/become-ta](http://www.energytrust.org/become-ta)**.

Serving customers of Portland General Electric, Pacific Power,  
NW Natural, Cascade Natural Gas and Avista.

## *Working to Make you Shine!*

Customer Service  
Calendar Management  
Appointment Setting (w/  
designated phone line)  
Bookkeeping  
Branding  
Business Development  
Client Management  
Event Planning  
Lead Generation  
License Management  
Marketing  
Medical Billing  
Payroll  
PowerPoint Presentations  
Website Management  
Social Media  
Trade Shows

## *YOUR VIRTUAL OFFICE*



Your Virtual Office is here to help small business owners who need to out-source their office work.

Outsourcing your office needs means you save on employee wages and office overhead. Since every business is unique in its own way with its own special needs, we will structure a service plan specifically for you with an emphasis on GREAT customer Service.

You will be matched with your very own highly trained VA who will work with you to grow your business and provide excellent customer service to you and your customers.

We run your office so you can do what you do best and that is service your customers.

**[mbrowning@iwork4uassistant.com](mailto:mbrowning@iwork4uassistant.com) 503.912-7515**





# Vendor Registration & Solicitations



**Thank you for your interest in doing business with City of Hillsboro. Below you will find a list of our current business opportunities. These include our Requests for Proposal, Invitations to Bid, and Requests for Quote.**

| Solicitation Number | Solicitation Name  | Closing Date                 | Date Posted | Status           |
|---------------------|--|------------------------------|-------------|------------------|
| 202302-10005        | 2023 Pavement Management Program Schedule 'B': Slurry Seal         | 03/29/2023 @ 02:00:00 PM PST | 03/08/2023  | Open for Bidding |
| FFD-61              | Progressive Design-Build RFP Project: South Hillsboro Fire Station | 03/30/2023 @ 02:00:00 PM PST | 03/03/2023  | Open for Bidding |
| 202303-10012        | North Hillsboro Site Readiness Demolitions                         | 04/06/2023 @02:00:00 PM PST  | 03/16/2023  | Open for Bidding |

## Contact Us

Danny Morato

Supplier Diversity Administrator

[Danny.morato@hillsboro-oregon](mailto:Danny.morato@hillsboro-oregon)

Desk: 503-681-5221



Scan QR code  
to visit our  
solicitation  
portal



## COLOR MAP PAINTING & REMODELING LLC

*You Dream It, We Deliver It !*

- 
- *Color Map Painting LLC Proudly Serve Both Residential And Commercial Property Owners Across The Greater Portland Metro And Regions. Over The 15 Years, Our Team Is Driven To Achieve The Best Results And Customer Satisfaction In The Industry Transforming Kitchens, Bathrooms, And Building Exteriors Into Works Of Art.*
  - **Ready to Start Your Next Project?**
  - **Visit us to get Free Estimate**
  - **[www.colormappainting.com](http://www.colormappainting.com)**
  - **Cell:(971) 226-5222 Of:(503) 330-4309**





**SUMMIT**BANK



## MISSION STATEMENT

"To elevate and empower historically excluded and under-resourced entrepreneurs with tailored business assistance and flexible capital to build family wealth through small business ownership."

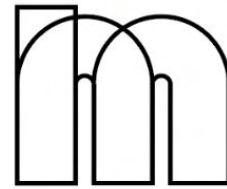
## WHAT WE DO

MESO offers a wide range of services, including business classes, consulting, tailored growth planning, access to capital, credit building, and a connection to local resources. Get started with us to learn more.

## OUR ORGANIZATION

MESO approaches small business assistance with the philosophy of customized support to the needs of the business. We enter into a unique partnership with each business owner, walking along side them as they navigate their way to success.

We recognize the complex and multi-level problems experienced by entrepreneurs and offer support services in an integrated manner. Our delivery methods are dynamic and specific to the client and their business. Our commitment to clients generally spans 3 to 6 years; through the deep relationships that we create, this commitment spans decades.



**MICRO  
ENTERPRISE  
SERVICES  
OF OREGON**

PORTLAND • BEAVERTON  
CLACKAMAS • GRESHAM  
VANCOUVER WA • MEDFORD



**ELEVATING &  
EMPOWERING  
ENTREPRENEURS**

**VIANCA MOTA**  
VMOTA@MESOPDX.ORG  
503.505.7415

12525 SW 3RD. ST.  
BEAVERTON, OR 97006



**TABLE #15**

| BUSINESS HOURS |                  |
|----------------|------------------|
| MONDAY         | 10:00am - 6:00pm |
| TUESDAY        | 10:00am - 6:00pm |
| WEDNESDAY      | 10:00am - 6:00pm |
| THURSDAY       | 10:00am - 6:00pm |
| FRIDAY         | 10:00am - 6:00pm |
| SATURDAY       | 10:00am - 6:00pm |
| SUNDAY         | 10:00am - 6:00pm |





# CONTRACTOR PLAN CENTER, Inc.

[www.contractorplancenter.com](http://www.contractorplancenter.com)

**Find YOUR next project...right here!**

Membership includes access to all the  
Commercial Projects bidding in the Pacific Northwest  
**New Projects Posted Daily!**

## Available Target Markets

**Premium Pacific Northwest**

All OR, WA, AK, ID, MT and Northern CA

**Premium Oregon Plus**

OR + WA Counties: Benton, Clark, Cowlitz, Franklin, Grays Harbor, King, Kitsap, Klickitat, Lewis, Mason, Pacific, Pierce, Skamania, Thurston, Wahkiakum and Yakima

**Oregon Plus**

OR + WA Counties: Clark, Cowlitz, Klickitat, Pacific, Skamania and Wahkiakum

**Oregon Only**

OR State only

**Premium Washington Plus**

WA + OR Counties: Benton, Clackamas, Clatsop, Columbia, Crook, Deschutes, Hood River, Jefferson, Lane, Lincoln, Linn, Marion, Multnomah, Polk, Tillamook, Wasco, Washington and Yamhill

**Washington Plus**  
**Washington Only**

WA + OR Counties: Clackamas, Clatsop, Columbia, Hood River, Multnomah, Washington

WA State only





**Portland Community College**  
**is proud to partner with BESThq**  
to pursue more equitable outcomes  
for the communities we serve

**PCC IS  
COMMITTED TO:**

**SHARING** prosperity and building  
a more diverse workforce by setting  
and tracking workforce equity objectives

**PROMOTING** a culture of belonging through  
Respectful Workplace Programming on construction projects

**OFFERING** mentorship and skill-sharing opportunities

**Results to date on PCC's  
2017 bond-funded projects:**

**\$29.7 million** contracted with COBID-registered firms  
**20.2% of hours** performed by women apprentices  
**5% of hours** performed by women journeymen  
**28.1% of hours** performed by apprentices of color  
**27.7% of hours** performed by journeymen of color

**FOR MORE INFORMATION, CONTACT:** Amy James Neel, amy.jamesneel@pcc.edu, PCC Planning & Capital Construction





# PEOPLE PROBLEMS?



## WE HELP WITH

- Unresolved conflict
- Inadequate accountability
- Lack of strategic alignment
- Unclear priorities & plans
- Unproductive team meetings
- Underutilized strengths

***People are the Multiplier of Your Success***

**Call Us Today 971.400.5544**  
**[info@generatorcc.com](mailto:info@generatorcc.com)**



**Speed Up Your Team's Success!**



**Imagine having the information and support you need to build the business of your dreams!**

**SCAN THIS CODE TO LEARN MORE NOW:**



*bit.ly/pccsbdc*

***Helping Build Oregon's Best Businesses for Nearly 40 Years***



**The PCC Small Business Development Center, Global Trade Center, and Capital Access Teams are here to help you by providing:**

- Specialized, relevant business training programs
- Confidential, one-on-one business advising
- Support from experienced industry leaders and subject-matter experts
- Connection to a cohort of like-minded small business owners



**Contact Us: 971.722.5080 | [sbdc@pcc.edu](mailto:sbdc@pcc.edu)**

Oregon Small Business Development Centers are funded in part through a cooperative agreement with the U.S. Small Business Administration, and by the Oregon Business Development Department.





LMC Construction is a proud supporter  
of DMWESB Firms



**At LMC, we're Always Building**

[www.lmcconstruction.com](http://www.lmcconstruction.com)

19200 SW Teton Ave, Tualatin, OR 97062 | 503.646.0521





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*we are better* **Together**

BUREAU OF ENVIRONMENTAL SERVICES

PORTLAND BUREAU OF TRANSPORTATION

PROCUREMENT SERVICES

PORTLAND WATER BUREAU

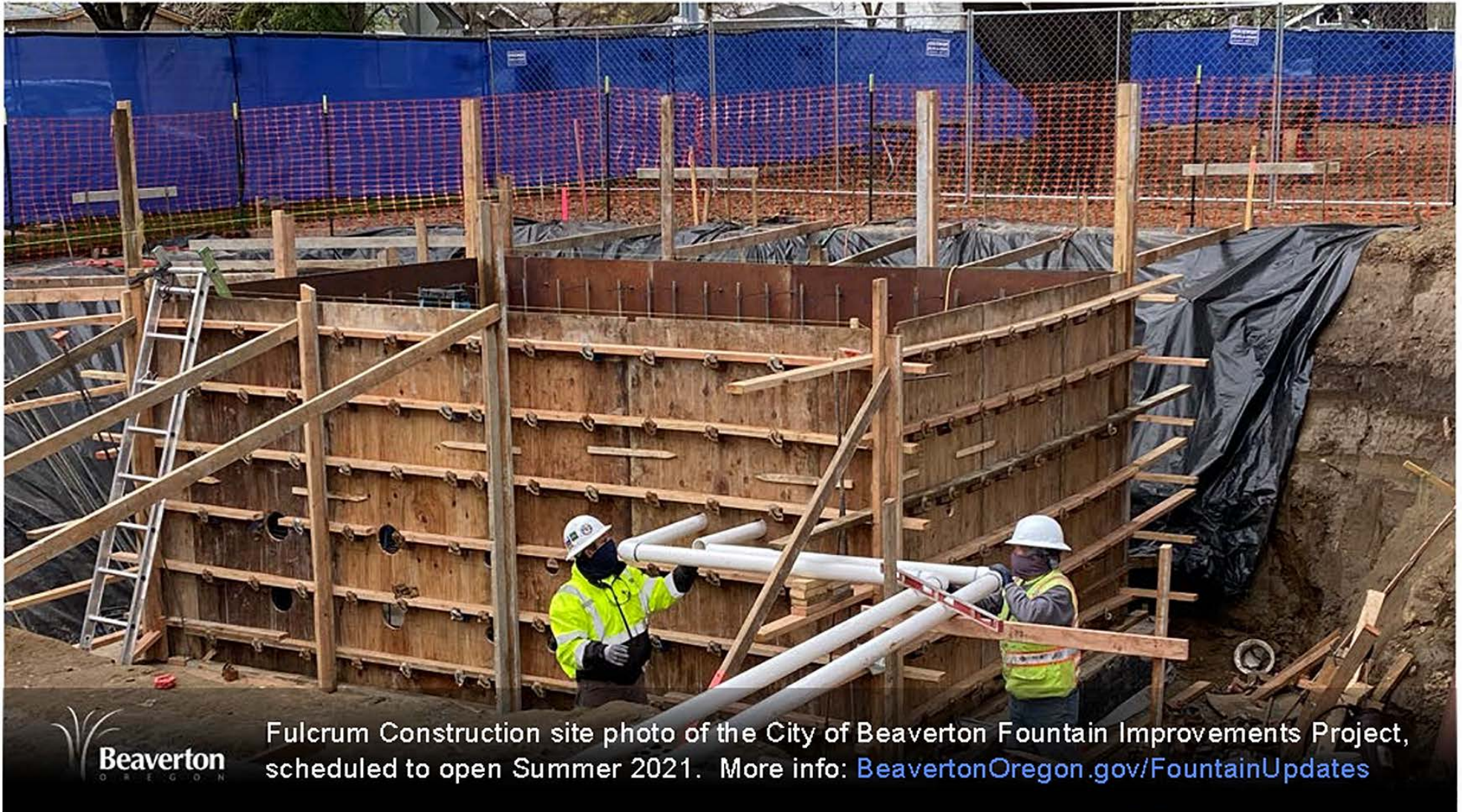






FulcrumPDX.com

*"Give me a lever long enough and a Fulcrum on which to place it, and I shall move the world." ~ Archimedes*



Fulcrum Construction site photo of the City of Beaverton Fountain Improvements Project, scheduled to open Summer 2021. More info: [BeavertonOregon.gov/FountainUpdates](https://BeavertonOregon.gov/FountainUpdates)





BESThq works to elevate community and bring the Quadruple Bottom Line — People, Profit, Planet, Purpose — to the forefront of the mission of the businesses, non-profits, and public agencies that are represented within BESThq.



**BEST**hq

[WWW.BESTHQ.NET](http://WWW.BESTHQ.NET)





# WASHINGTON COUNTY CHAMBER *of* COMMERCE

**Where You Belong • Where You Are Heard • Where You Are Represented**

## Where Business Happens

### Events & Networking Opportunities

*Through networking opportunities, signature events, and community festivals, we try to make our community a better, more connected place!*



### Gain A Voice In Government

*The Chamber is the voice for business in Washington County. We have full time staff that monitors issues at all levels of government that directly impact our business community.*



### Marketing Opportunities

*The Chamber offers member-exclusive marketing opportunities. From Facebook shares, to sponsorship opportunities, to free listing in our seasonal digital guides, your business can benefit from the services we provide members.*



### Representation

*The Chamber offers many ways for members to get involved with the membership and the community through a variety of volunteer councils and committees. Any of these programs result in networking and personal growth opportunities for our members.*



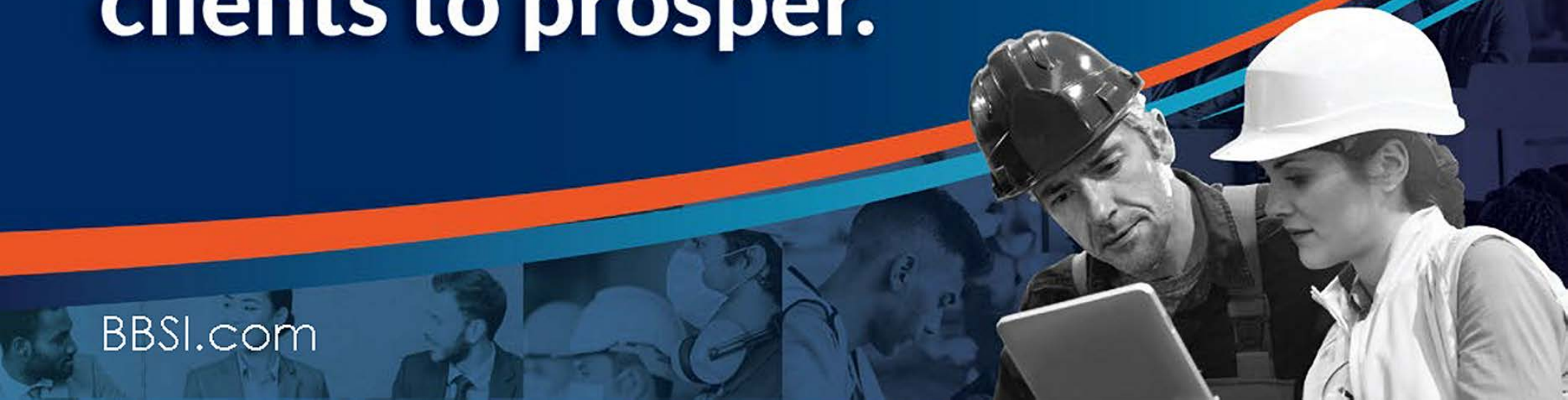


**PEOPLE.  
PROCESS.  
PROSPERITY.**

**BBSI**

**BBSI delivers expertise and  
solutions that enable our  
clients to prosper.**

BBSI.com





# Doing business, together!

ODHS and OHA  
partner with  
local communities,  
businesses and non-profits  
to support a **healthy  
Oregon economy.**

## 7 ways we are a resource and partner in communities:

- **Bridge the gap** between government and partners.
- **Provide contract and grant opportunities** for goods and services from every sector and industry.
- **Strengthen communities** through in-kind support to achieve shared outcomes.
- **Connect** to tips, tools, information and resources to increase economic prosperity.
- **Offer businesses** employee talent, financial incentives, workforce development and environmental support.
- **Hire and employ** thousands of experts and highly skilled staff throughout Oregon.
- **Provide** goods and services to benefit people statewide.

**Let's do business!** Pointing business and community partners toward information, tools, resources and relationships for a thriving Oregon.



To learn more, please visit our website:

<https://www.oregon.gov/dhs/BUSINESS-SERVICES/CP/Pages/Vendor.aspx>

**Office of Business Engagement and Partnerships**

[Business.Partnerships@dhsosha.state.or.us](mailto:Business.Partnerships@dhsosha.state.or.us)











# VET REST



[WWW.VETREST.ORG](http://WWW.VETREST.ORG)



## Finding Peace from the Hidden Battle

Our mission is to mentor veterans while providing farming opportunity in safe and supportive environments where they can achieve wellness themselves and produce healthy food for our nation.



Bybee Lakes  
HOPE CENTER  
VICTORY GARDEN  
with  
VET REST



- **Member Benefits Include:**
  - Advocacy and education re utility proceedings (electric, now, and more to come!)
  - Updates on energy matters specifically relating to small business
  - Money opportunities: grants, contract opportunities, etc. tailored for small biz
  - Technical assistance in identifying best practices for your business
- **SBUA Members in Oregon Include:**
  - Industries as diverse as Oregon's economy: Food and beverage, commercial agriculture, recreation, multifamily housing, personal & professional services, apparel, etc.
  - Businesses from across the State of Oregon
  - Smaller and Larger small businesses
  - Businesses paying their own utility bills and businesses who pay lessors and owners
- Find More Information at [UtilityAdvocates.org](http://UtilityAdvocates.org) or contact Diane at [Diane@utilityadvocates.org](mailto:Diane@utilityadvocates.org)
- **Join Today!** [UtilityAdvocates.org/News-and-Resources/](http://UtilityAdvocates.org/News-and-Resources/)





**Casa Esperanza - House of Hope**





[verdenw.org/verde-builds](http://verdenw.org/verde-builds) | 503.290.8570

Capacity Building for Underutilized Communities



**PARKS • GREEN INFRASTRUCTURE**  
**• ENERGY EFFICIENCY • RENEWABLE ENERGY**

**TABLE # 32**



**A SOCIAL ENTERPRISE, NON-PROFIT**

Verde Builds CONCEIVES, DESIGNS and IMPLEMENTS  
environmental infrastructure projects } Parks,  
Greenstreets, Renewable Energy, Energy Efficiency





**Sustainable Families Program**





TABLE #34

## Sterling Pacific Roofing & Waterproofing – Roofing for Commercial AND Residential Properties





# HOFFMAN SKANSKA







THE PORT OF PORTLAND'S MENTOR-PROTÉGÉ PROGRAM (MPP) IS PHENOMENAL IN THE TERMS OF RISK MITIGATION. As a small business leader, I am everything, all the time. When I took the opportunity to create Evergreen Developers and walk away from a very secure corporate position within the earth moving industry, I knew risk was knocking at my door. The Port offers opportunity for small businesses to thrive within their Mentor-Protégé Program and I wanted in.

Being a part of the MPP cohort 2020-2023, I was paired unbelievably with premium mentors. Check this out, 1. James Faison, owner of Faison Construction. James built this company from the ground up after leaving a very secure job and has thrived doing it for over 20 years. 2. Kyle Gibson, a commercial lending officer with Heritage Bank. 14+ years of experience and one of his specialties is contractor lending. Both mentors are huge advocates of volunteering their time to help others. Think about this, my mentors walk in the shoes that fill the understanding of my journey, beyond that they are selfless. The MPP offers even more solutions. At an almost on-call ability, I can reach out to Annie Kendrick, owner of Kendrick Business Services, who specializes in contractor job costing and advanced support troubleshooting. Let's bring the wow factor with Jennie and Victor at Twirl Advertising & Design. They're taking the Evergreen brand and positioning it within our perspective marketplace.

The Port's Mentor-Protégé Program has allowed Evergreen Developers to operate years beyond our means. No doubt, when we graduate from this program, Evergreen Developers will be set for long-term success. Thank you, Kimberly Sutton, for believing in me, and thank you to the Port of Portland for hosting such a great program. You're all helping me mitigate the risks of being a small business.

— Jeremy Tjaden (jay-den) | Owner  
Evergreen Developers LLC

Find out more about our Mentor-Protégé Program and other small business opportunities at [www.portofportland.com](http://www.portofportland.com) or contact Irene Appel at [Irene.Appel@portofportland.com](mailto:Irene.Appel@portofportland.com). Take a look at our website directory for program graduates, [portofportland-mpp.com](http://portofportland-mpp.com).



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# Find Your POSSIBILITY

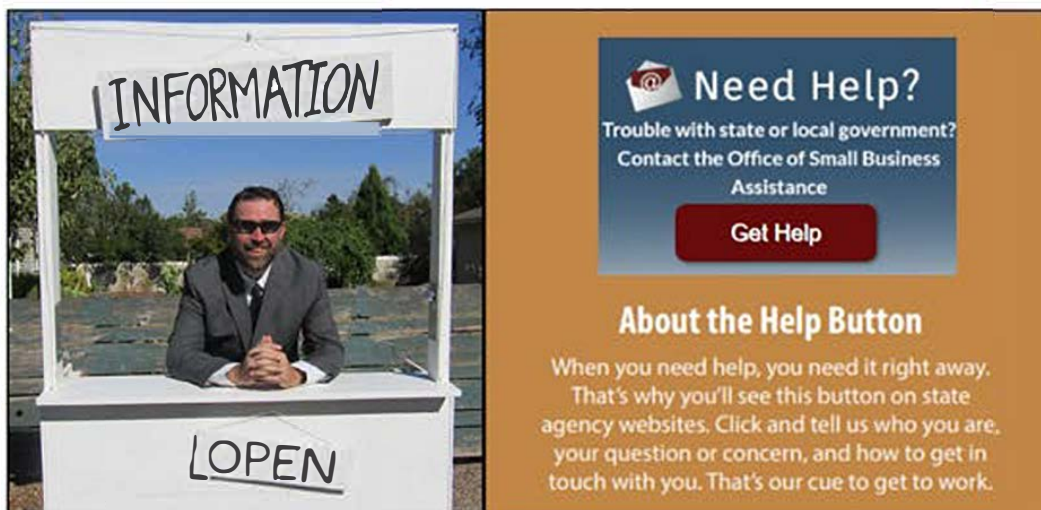






# BUSINESS SOS

## What is the Office of Small Business Assistance?



**We are an independent, objective voice for small businesses and nonprofits from within government.**

Businesses and nonprofits with 100 or fewer employees can turn to us when they feel they have been treated unfairly by or have unresolved questions of state agencies, boards, commissions and councils or any unit of local government. The team investigates complaints and works with business owners and state agencies toward a mutually acceptable resolution. We are the Information Booth for Oregon businesses, guiding businesses to appropriate resources and answers based on specific need.

Our services are free and confidential, and we are independent and objective. Our role is to aid in the resolution of problems in a non-adversarial manner. We have broad powers to investigate and recommend ways to improve how state agencies interact with small businesses.

The team is given authority through [ORS 56.200-209](#). The team's administrative rules are in [OAR 160-070](#). If you believe your business has been treated unfairly, or if you can't get the information you need, please contact us.

**Contact Us** | [www.oregon.gov/smallbusiness](http://www.oregon.gov/smallbusiness) | 1-844-469-5512 | [Business.SOS@sos.oregon.gov](mailto:Business.SOS@sos.oregon.gov)



## Certification Office for Business Inclusion and Diversity (COBID)

### *Disadvantaged Business Enterprise - (ACDBE and DBE)*

*Federal transportation funded - (FHWA, FTA, and FAA)*

- **For-profit**
- U.S. **citizen** or lawfully admitted, permanent resident
- **Registered** with Secretary of State
- **At least 51% owned and controlled**
- Controls and manages **day-to-day operations**
- Contribution of **capital**
- Professional **licensing**
- Gross annual receipts (3 yr. average) not to exceed **\$23.98 million**
  - **\$56,420,000** for ACDBE with some exceptions

### *Emerging Small Business (ESB)*

*State, county, city, and special jurisdiction funded*

- **For Profit**
- **Race and gender neutral**
- **Oregon business** (according to federal tax filing)
- **Properly licensed** (e.g., Engineering, Plumber, etc.)
- **Registered** with Secretary of State
- **No joint ventures**

### *Minority and Women Business Enterprise (M/WBE) and Service Disabled Veteran (SDV)*

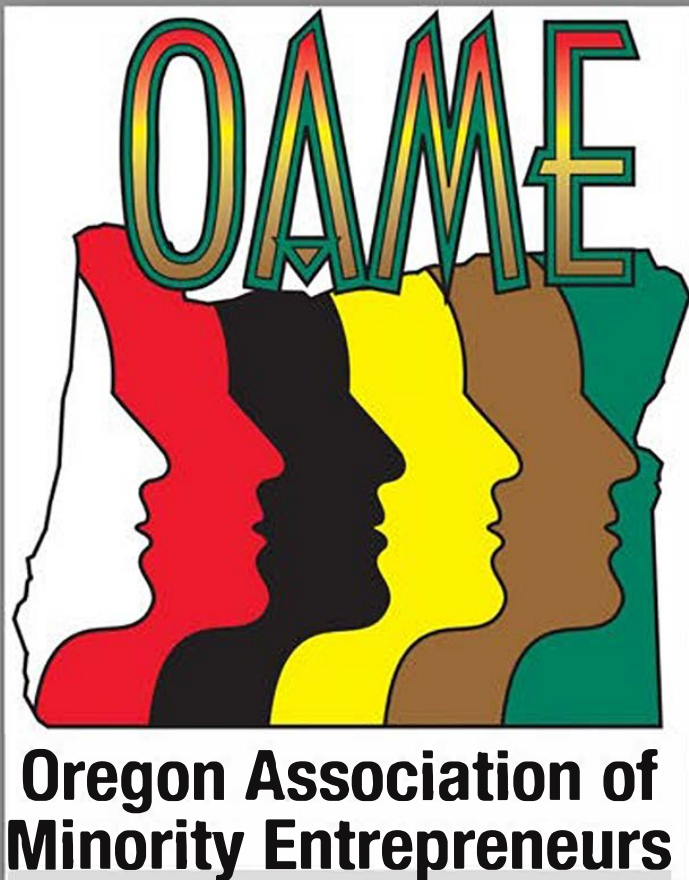
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- Controls and manages **day-to-day operations**
- Contribution of **capital**
- Professional **licensing**
- Gross annual receipts (3 yr. average) not to exceed **\$23.98 million**



**JE DUNN**  
**CONSTRUCTION**





Find out more information about OAME,  
Networking opportunities and  
information on business development  
through our Micro Loan Program.

**VISIT US... [WWW.OAME.ORG](http://WWW.OAME.ORG)**

## **“Everybody’s In, Nobody’s Out.”**

OAME has strived to implement an all-inclusive organization that is built to encourage everyone to live and work by our motto.

Since 1987, OAME has been in existence as a non-profit, tax exempt membership organization.

With the Mission of;

*“promoting and developing entrepreneurship and economic development for ethnic minorities in the State of Oregon & SW Washington”,*

OAME helps lead the way by networking, sharing resources and offering various Business Development tools, techniques and resources for Minority Owned Businesses.



U.S. Small Business  
Administration





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## Portland Metro Community Resource Network

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### What is The Portland Metro Community Resource Network?

The Portland Metro Community Resource Network (PDXCRN) is a community engagement platform that focuses on firming up safety nets and expanding opportunities.

The CRN aligns services, connects resources to fill unmet needs for community members, and accelerates impact by utilizing private sector innovation, leveraging public sector resources, and mobilizing social service networks.



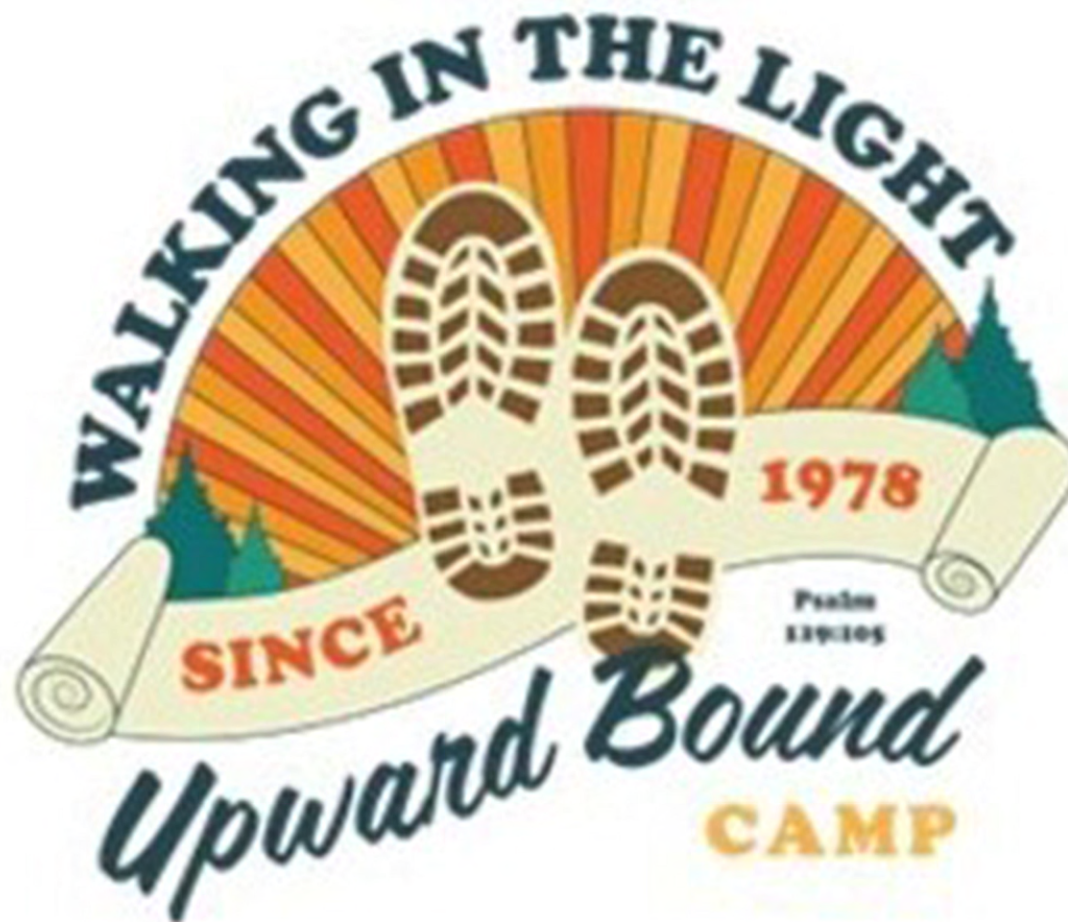
### How does it work?

The CRN is comprised of public bodies, non-profits, for-profit businesses, tribes, and individuals. When a member becomes aware of a need it is posted on the CRN. No personally identifiable information about the client is listed, just the basics about the need.

**The CRN uses custom matching to only notify those members whose profiles match the need.** CRN Members contact the requester directly to coordinate details. **The CRN platform connects resources to needs in the local community.**

### CRN Members Can

- Create a custom profile and select service/need categories and locations of interest to them.
- Seek resources for unmet needs.
- Share resources or goods.
- View and fulfill requests from other CRN members.
- Participate in Emergency and Non-emergency Events by volunteering or sharing resources.
- Provide input to add new functionality and improve the CRN.
- Gather quarterly to celebrate CRN successes and view real-time community data.



**Old Gates School Track  
and Field of Dreams**









# Building Oregon Together

Skanska recognizes that building the best communities means fostering a culture of diversity and inclusion. We create an environment where every employee can thrive and provide opportunities for all businesses to grow.



Scan the QR code for more information  
Or contact Lee Fleming,  
Regional Supplier Diversity Manager  
[lee.fleming@skanska.com](mailto:lee.fleming@skanska.com)  
971.412.1037





# Let's get down to business

If you operate a minority-owned, woman-owned, service-disabled veteran-owned or emerging small business, Metro wants to help you grow.

Metro helps the greater Portland area plan for the future and provides parks, venues and services across counties and cities. As part of this work, we award millions of dollars in contracts for products and services each year and a wide range of services are needed to get this work done.

Metro procurement staff offer several free trainings throughout the year to help businesses compete in the contract marketplace including business financing, marketing and proposal and bid writing.

**So let's get down to business!**

## Learn more

To learn about contract opportunities, networking events and trainings contact:

**Riko Tannebaum**

[rko.tannebaum@oregonmetro.gov](mailto:rko.tannebaum@oregonmetro.gov)

503-797-1615



**Metro**

Arts and events  
Garbage and recycling  
Land and transportation  
Oregon Zoo  
Parks and nature

**[oregonmetro.gov/contracts](http://oregonmetro.gov/contracts)**





**WHO WE ARE**

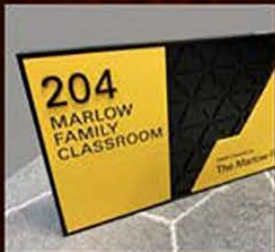
Icon 3D Signs performs highly technical fabrication, manufacturing, and installation in the heart of downtown Portland. We aren't just a fabrication workshop; we are a community of professional, friendly, and reliable folks working with you every step of the way on your project, no matter the size—from design & manufacturing to placement & installation

**WHAT WE DO**

- ▶ Evacuation Maps
- ▶ Custom Photoluminescent Signs
- ▶ Wayfinding Signage
- ▶ Emergency Egress Pathway Marking
- ▶ ADA Compliant Signs
- ▶ Fire Life Safety
- ▶ Construction Signage
- ▶ COVID-19 Signage
- ▶ Sneeze Guards
- ▶ Interior Sign Packages
- ▶ Exterior Sign Packages
- ▶ Traffic Safety
- ▶ UV Printing
- ▶ Hot Wire Foam Cutting
- ▶ Laser Cutting, Etching, & Engraving
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- ▶ CNC Routing
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- ▶ Much More

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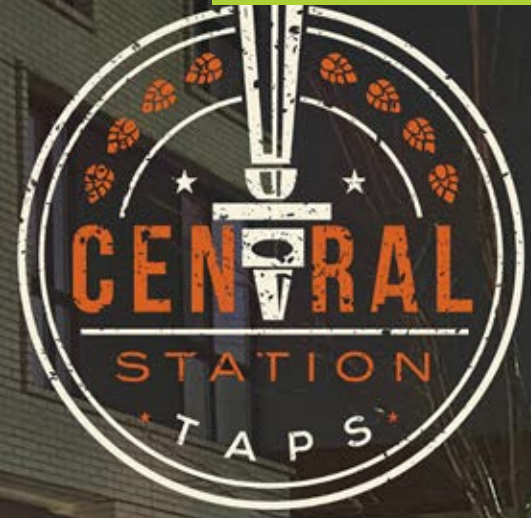


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TABLE #E



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photography

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diego@diegogdiaz.com  
(503) 702.5053









# ***Serving Our Neighbors***

***Our Vision - to see a movement of leaders advancing the peace & prosperity of our communities!***

***Our Mission - to connect, equip & engage leaders to achieve a greater community impact through strategic partnerships!***

**[www.ServingOurNeighbors.org](http://www.ServingOurNeighbors.org)**



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